



FINDING YOUR CLIENT'S MONEY

When a client has experienced an embezzlement the ramifications are more than a loss of money. With a clear action plan, you can assist your client in navigating through the financial and emotional distress they are experiencing.

Ms. Couch will provide you the technical knowledge you need to understand typical fraud schemes, red flags of fraud, and the prevalence of these crimes on small business, non-profits and at-risk members of our society. From there, the discussion will include preservation of both electronic and physical evidence; the pros and cons of pursuing criminal charges; and understanding how a strong insurance claim can recoup your client's funds quickly. Ms. Couch will also touch on easy and cost-effective fraud prevention tools – helping you add value to your client before a fraud happens to them. Key points will be highlighted by stories of actual fraud investigations and the action steps that produced desirable outcomes.

Outline:

- What is Fraud?
 - Typical Schemes
 - Importance of economic impacts to individuals and business
 - Tenure of typical fraudsters
 - Key red flags and motivators
 - How fraud is detected
 - Common Misconceptions
 - Easy Action Plan
- Legal Elements of Fraud
 - Washington State Law
 - Statutes of Limitation
 - Evidence
 - Attorney Work Product Privilege

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FINDING YOUR CLIENT'S MONEY OUTLINE

- Putting a Case Together
 - Documents
 - Deliverables

- Recourse Options for your Client
 - Criminal Charges
 - Civil Proceedings
 - Insurance Claim